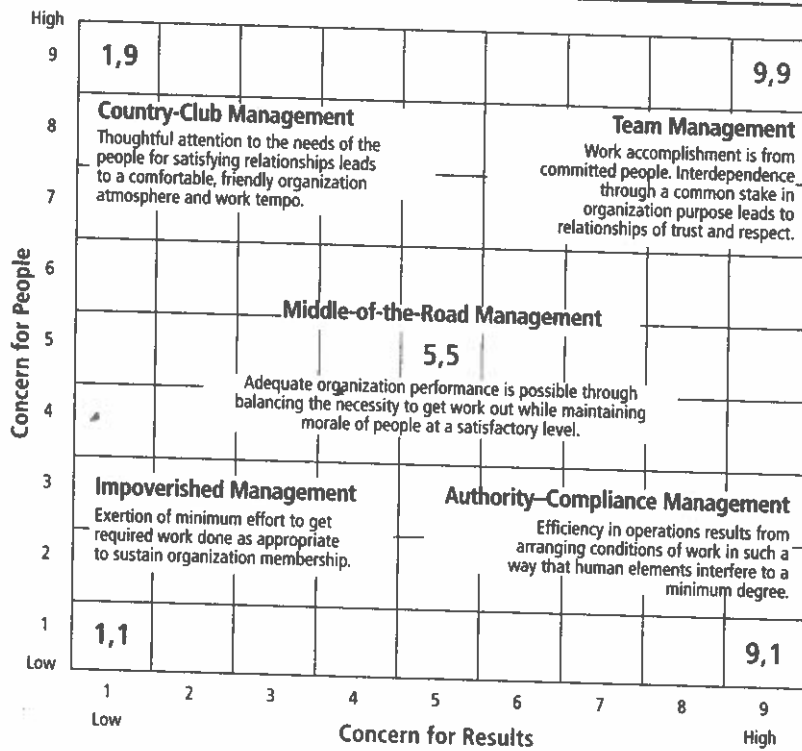


Figure 4.1 The Leadership Grid



SOURCE: The Leadership Grid® figure, Paternalism figure, and Opportunism figure from *Leadership Dilemmas—Grid Solutions*, by Robert R. Blake and Anne Adams McCanse. (Formerly the Managerial Grid by Robert R. Blake and Jane S. Mouton.) Houston, TX: Gulf Publishing Company (Grid figure: p. 29, Paternalism figure: p. 30, Opportunism figure: p. 31). Copyright 1991 by Scientific Methods, Inc. Reproduced by permission of the owners.